

## Message Text

CONFIDENTIAL

PAGE 01 BEIRUT 02339 170720Z  
ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W  
-----170722Z 034657 /11

P 161526Z MAY 77  
FM AMEMBASSY BEIRUT  
TO SECSTATE WASHDC PRIORITY 4041

C O N F I D E N T I A L BEIRUT 2339

STADIS//////////

FOR NEA/ARN NAT HOWELL FROM CHARGE

E.O. 11652: GDS  
TAGS: BTRA US LE  
SUBJ: VISIT OF AMERICAN BUSINESSMEN

REF: BEIRUT 2303

1. MR. DAVID RANEY OF INTERNATIONAL DEVELOPMENT CORPORATION (IDC), GROUP WHICH VISITED AMBASSADOR IN FEBRUARY (SEE PARKER/DRAPER LETTER OF FEB 23, 1977) AND WITH WHICH FORMER DEPARTMENT EMPLOYEE CAMILLE NAWFAL IS ASSOCIATED, IS BACK IN BEIRUT TRYING TO ORGANIZE A NUMBER OF COMMERCIAL OPPORTUNITIES FOR U.S. FIRMS IN TELECOMMUNICATIONS, VOCATIONAL TRAINING AND AGRICULTURE. HE AND HIS ASSOCIATES HAVE INFORMED US THAT THEY ARE REPRESENTING GENERAL TELEPHONE AND ELECTRONICS (GTE) IN LEBANON. THEY HAVE REPORTEDLY ARRANGED FOR REMI CHAMI, TRAVELING WITH DOUMIT PARTY (SEE REFTEL) TO SEE GTE INSTALLATION WHILE IN U.S. RANEY ALSO PLANNING TO CALL ON MINISTER OF PTT RAFAEL ON MAY 18 TO PRESENT HIM A COMBINED MANAGEMENT AND EQUIPMENT PROJECT FOR REORGANIZATION OF TELEPHONE SYSTEMS IN LEBANON. RANEY HAS ASKED THAT I CALL RAFAEL TO SUPPORT HIS EFFORTS. BEFORE DOING SO, WOULD APPRECIATE CONFIRMATION FROM YOU THAT RANEY AND IDC HAVE AUTHORITY TO REPRESENT GTE IN LEBANON.

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2. WAS ALSO VISITED LAST WEEK BY MR. GEORGE MITCHELL OF VICKSBURG, MISSISSIPPI, WHO IS BEARING LETTERS OF INTRODUCTION FROM BOTH MISSISSIPPI SENATORS, THE STATE GOVERNOR, ETC. MITCHELL'S FIRM IS MGM, INCORPORATED OF VICKSBURG AND HE SAYS HIS BUSINESS IS CORPORATE FINANCE. WOULD APPRECIATE ANY INFORMATION YOU CAN

PASS TO ME ABOUT THIS FIRM.

LANE

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NNN

## Message Attributes

**Automatic Decaptioning:** Z  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
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**Decaption Date:** 22 May 2009  
**Decaption Note:** 25 YEAR REVIEW  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Document Unique ID:** 00  
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**Enclosure:** n/a  
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**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009